



vasan eye care

Hospital

E N H A N C I N G V I S I O N

A unit of Vasan Healthcare Group

INTRODUCTION

MY EXPERIENCE IN VASAN EYE CARE

A.SUNDARAMURUGESAN

DIRECTOR OPERATIONS

DR DIVYA SUBRAMANYAM

REGIONAL HEAD – KARNATAKA ZONE

BRANCHES

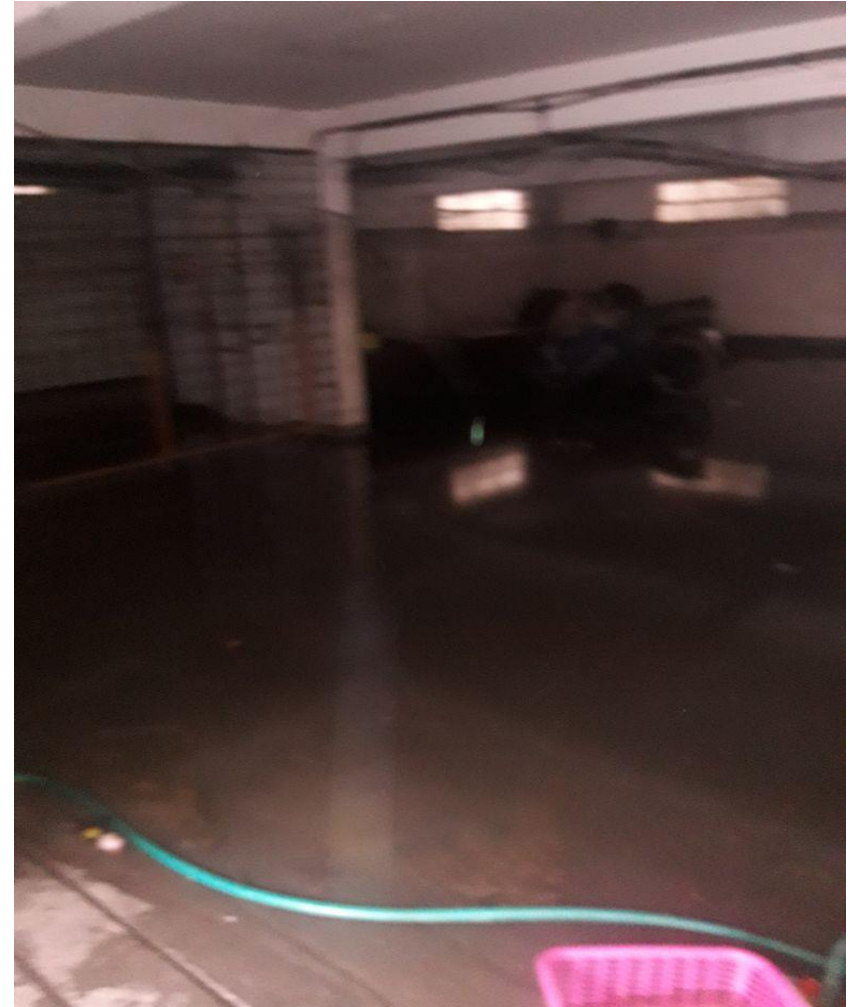
STATES	NO OF PRESENT CENTERS
KARNATAKA	26
TAMIL NADU excluding Chennai	34
KERALA	13
TOTAL	72

KORAMANAGALA BRANCH

BASEMENT ENTRANCE



BASEMENT PARKING

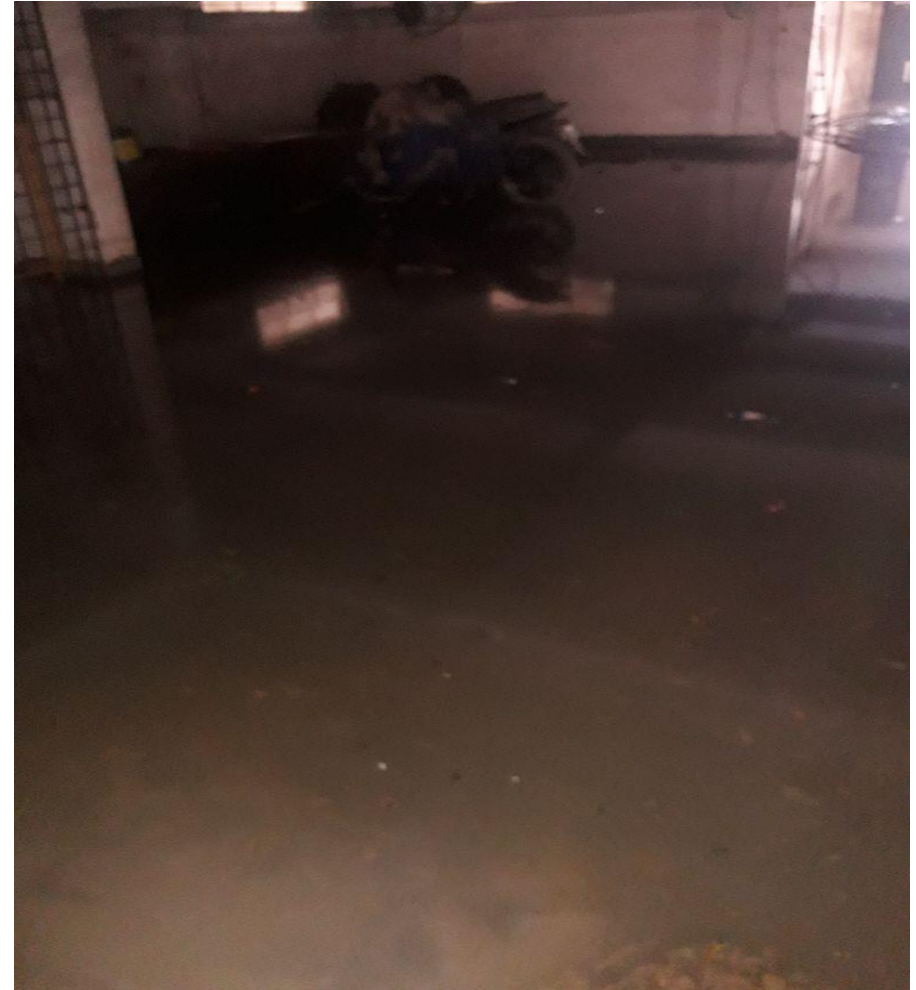


KORAMANAGALA BRANCH

LIFT AREA

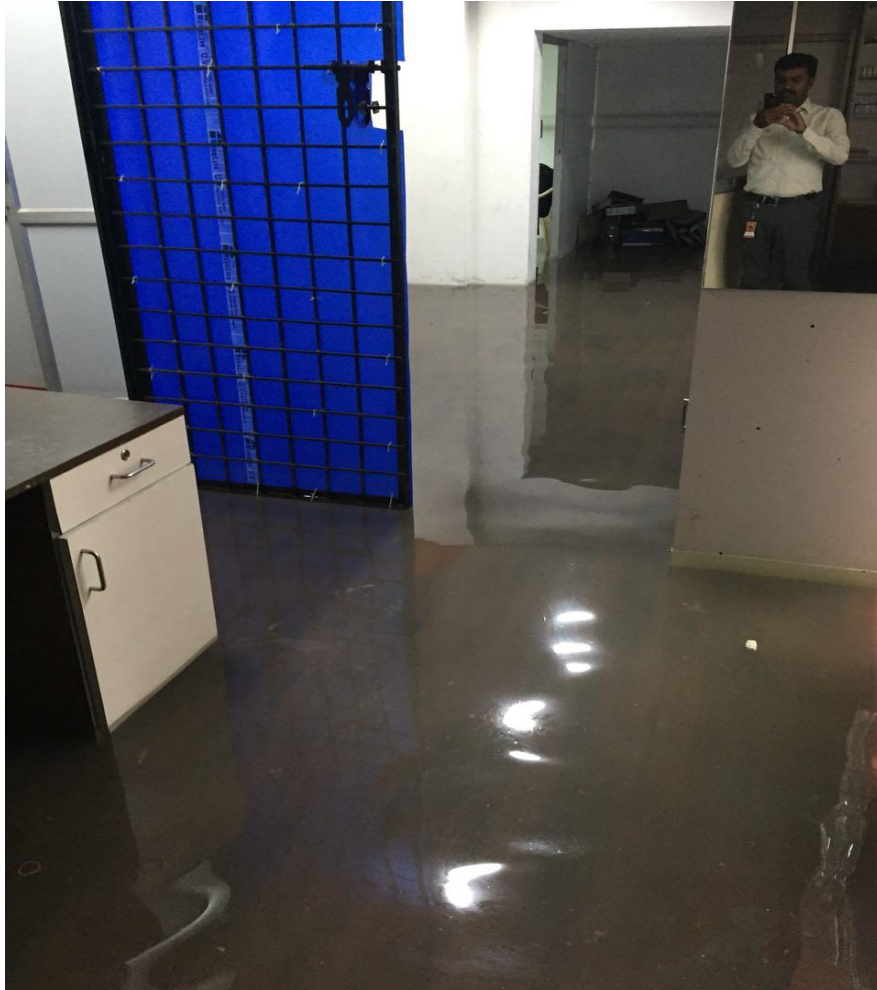


DG AREA



HSR LAYOUT BRANCH

ENTRANCE



OPTICALS

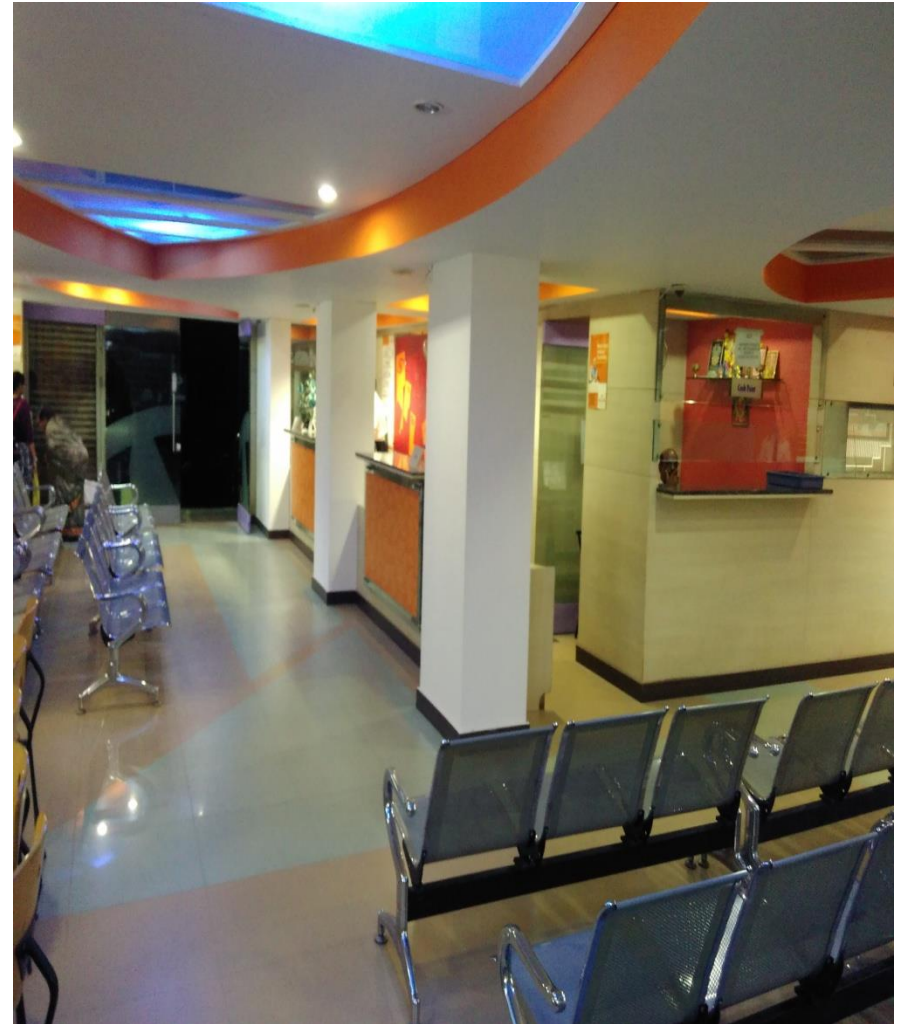


OLD BRANCH RESTRUCTURING

RESTRUCTURING



AFTER RENOVATION



OLD BRANCH

DURING RESTRUCTURING



AFTER RENOVATION



EXPANSION OF NEW BRANCHES

1. By Using Existing Equipments-2 New Branches Started In Karnataka at A Minimum Space & With Minimum Rent

BRANCH NAME	STARTED ON	CURRENT T.O	SPACE & RENT
WHITEFIELD	MAY 2017	4 Lacs	3500 & Rs.1.60 Lacs P.M
JALAHALLI	SEP 2017	1.5 Lacs	2775 & Rs.1.40 Lacs P.M

NEW BRANCHES

INITIAL STAGE OF BUILDING



AFTER INAUGURATION

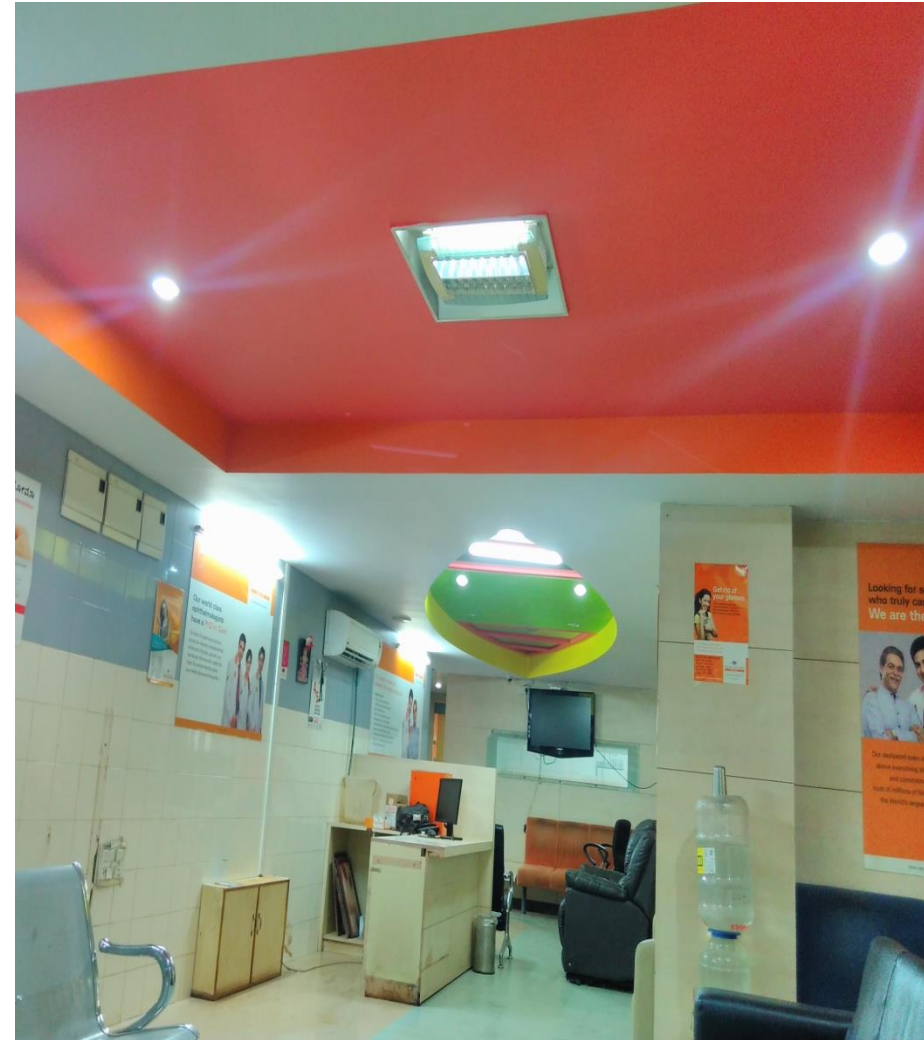


NEW BRANCHES

INITIAL STAGE OF BUILDING



AFTER INAUGURATION



COST REDUCTION IN RENTAL PAYMENTS

STATES	EARLIER RENT 2015(Rs.in Lacs)	CURRENT RENT 2017(Rs.in Lacs)	REDUCTIONS
KARNATAKA	121.38	88.31	33.07
TAMIL NADU excluding Chennai	76.41	68.82	7.59
KERALA	58.45	53.23	5.21
TOTAL	256.24	210.36	45.87

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New Launch @ Whitefield Bangalore



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IS NOW AT
WHITE FIELD

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 **80955 97241**



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THE WORLD'S LARGEST EYE CARE NETWORK
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Branches : Banaswadi Bannerghatta Bommanahalli HSR Layout Jayanagar Koramangala Marathahalli Rajajinagar Rajarajeshwarinagar RT Nagar Sarakki Vijayanagar

Advertisement In Leading News Papers

New Launch @ Bangalore- Jalahalli

The World's Largest Eye Care Network

Now
Vasan Eye Care
at
JALAHALLI

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Chokkasandra, Tumkur Main Road
Dasarahalli (post),
Bangalore - 560057


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 **Phone Number**

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Cornea Services | Paediatric Eye Care
Neuro Ophthalmology | Orbit & Oculoplasty Services
Low Vision Rehabilitation | Diabetic Eye Care Cell
Contact Lenses | Opticals | Pharmacy

ವಾಸನ್ ಕಣ್ಣಿನ ಆಸ್ಪತ್ರೆ  ಜಾಲಹಳ್ಳಿಯಲ್ಲಿ

MAN POWER DATAS

STATES	NO OF CENTERS		NO OF STAFFS		NO OF DOCTORS	
	BEFORE	PRESENT	BEFORE	PRESENT	BEFORE	PRESENT
KARNATAKA	31	26	1510	825	180	85
TAMIL NADU excluding Chennai	36	34	1646	1179	143	95
KERALA	16	13	639	394	81	44

COST REDUCTIONS IN MAN POWER (RUPEES IN LACS)

STATES	STAFF SALARIES		DOCTOR SALARIES		REDUCTIONS	
	BEFORE	PRESENT	BEFORE	PRESENT	STAFFS	DOCTORS
KARNATAKA	157.21	92.96	184.52	91.91	64.55	92.61
TAMIL NADU excluding Chennai	151.88	141.67	152.30	112.55	10.21	39.74
KERALA	84.92	51.83	111.02	53.77	33.09	57.25

EBITA DETAILS AS OF PRESENT SITUATION

STATES	TURNOVER IN LACS	EBITA -AMOUNT IN LACS	EBITA %
KARNATAKA	562.70	108.20	19 %
TAMIL NADU excluding Chennai	774.33	210.75	27 %
KERALA	262.46	31.50	12 %

COMMITMENT BY FEW

- Loyal very Few.
- Indentify and Empower.

Scrolling Advertisement In Cricket Stadium on Sep 2017(India Vs Australia)



THANK YOU